



EXPERIENCE THE ASSOCIATE
PROGRAM AT ALPHASIGHTS

Springboard your career and drive results

AlphaSights is the global leader in knowledge on-demand. We connect investment and business leaders with a dynamic network of industry professionals whose informed perspectives help our clients make superior investment and business decisions. With nine offices across the US, Europe, Middle East, and Asia, AlphaSights regularly ranks as one of the fastest-growing companies in the world.

Work with some of the smartest people around the world

We look for driven individuals who possess a client-first mindset and are eager to deliver commercial impact. You'll join a high-performance, high-support organization and will collaborate with some of the smartest people from around the world, whether it's your colleagues, our top-tier clients, or the industry professionals we work with. We provide ambitious professionals with an enriching experience, accelerated growth, and the chance to develop to their full potential.

In Client
Services,
you'll have the
opportunity to
manage your
own team in
2 - 3 years

Associate Program overview

The Associate Program is designed for ambitious people in their final year of university or recent graduates.

Your role

You'll work alongside top performing professionals in private equity, investment funds, management consultancies, corporations, and nonprofits to understand their knowledge needs, find experts, pitch tailored solutions, and lead project delivery. You'll serve as the connection point between our clients and the most targeted industry professionals, enabling clients to make better decisions and outperform the competition.

What you'll gain

Enriching experience

- Immediate responsibility and autonomy to drive measurable results for blue-chip clients
- Bright and driven peers that will push you to work hard and celebrate successes
- A vibrant community built from the ground up with access to mentorship programs, employee resource groups, and more
- Strong client relationships that will teach you to break down client requests, maintain multiple professional relationships, and earn individuals' trust through continued excellence in delivery.

Accelerated growth

- Upon joining our team, you'll immediately begin with our AlphaCurriculum, a comprehensive classroom and digital learning program. You'll receive further individualized training throughout your time with us.
- Ownership of your success with clear expectations, timelines, and merit-based promotions
- Learn to pitch complex solutions for demanding top-tier clients to drive commercial impact
- Expectation to manage your own team within 2-3 years.

Opportunity to reach your full potential

- Develop foundational skills including business acumen, concise communication, critical thinking, negotiation, outreach, project management, relationship building, and sales
- At the end of your associate remit, explore various internal career paths that allow you to specialize in a chosen area
- Connect with and learn from our alumni at leading graduate programs, business schools and top global employers.



Want to hear more?

Listen to what our employees around the world have to say about life at Alphasights, visit our website www.alphasights.com

Our values:



Results-Oriented



Drive



Adaptability



Humility



Empathy